

CHENNAI METRO RAIL LIMITED

(A Joint Venture of Govt. of India & Govt. of Tamil Nadu)

Reference: CMRL/PLNG/559/5/2022.

Request for Expression of Interest for “Enhancement of Chennai Metro Rail Phase I Network Ridership”

Queries received from Bidder’s and CMRL’s reply

Date -27/07/2022

S. No	Name of the organization	Description / Clause No	References	Query	CMRL Reply
1	M/s. CBRE South Asia Private Limited	Page -05 3. Eligibility Criteria	ii. The Firm should have at least five years’ experience in carrying out Urban Transit system planning along with marketing of services which includes City Bus services related studies in National or International Scenarios.	<p>We request you to kindly clarify whether we can showcase experience in Transit Oriented Development, enhancement of non-fare box revenue, land side/air side consultancy & planning and development in the transport sector.</p> <p>If that’s not the case, we request you to please include the aforementioned aspects of projects as eligible assignments/experience. This is because, to make railway developments as self-sustained Transit Systems through implementation of various strategic schemes/ activities it is critical to avail a well-planned holistic development that makes the overall ridership experience more engaging.</p> <p>Additionally, we will request the authority to kindly share a more detailed Scope of Work in order for bidders to better understand the background and magnitude of the project.</p>	Agreed.
2		Page-05	3.1 Expression of Interest should be supported with following documents: v. Detailed Strategic proposal to meet the objective along with presentation	<p>In respect to the above clarification as well, we request authority to kindly share a detailed Scope of Work.</p> <p>Please also clarify if detailed strategic proposal refers to the Approach & methodology framework and will the presentation be given by Team members to the authority in person or online. Also, will the presentation schedule/timing be provided to us beforehand</p>	Kindly refer Clause no 2.2

3		Page 05 –	<p>3.1 Expression of Interest should be supported with following documents: vi. Audited financial statement for the last 4 years showing financial capability, of F.Y. 2018-19, 2019-20, 2020-21 and 2021-22.</p>	<p>CBRE South Asia Private Limited is a US based Multi-National Company and follow US financial calendar typically ending in the month of September. Hence, we will be able to furnish audited financial statements till the year of 2020-21, and the years preceding that. We therefore request the authority to kindly amend the clause and consider financial statements until 2020-21.</p>	Refer Corrigendum No -1
4			<p>The application form along with the accompanying documents should be submitted in a closed and sealed envelope duly super scribed for “Enhancement of Chennai Metro Rail Phase I Network Ridership” on or before 10/08/2022 by 17:00hrs</p>	<p>The preparation of bid documents involves extensive work in niche domain and includes heavy paperwork and collation of data. Furthermore, it requires time to formulate a team of qualified professionals suitable for their respective positions. Hence, we request the authority to extend the date of submission by at least 2 weeks from the date of release of corrigendum.</p>	No change.
5		General Consultancy Contract		<p>Request you please provide with the total site area/study area to be considered for project along with location coordinates. In order for consultants to understand the scale and magnitude of the project, it is imperative for us to understand the size of the land parcels, whether they are segmented, their locations, their area, land use details, greenfield/brownfield etc. As this information will help us ascertain the overall financial quote and extent of additional resources, studies to be undertaken for the project.</p>	Kindly refer Clause 2.1
6		General Limitation of Liability		<p>Request you to kindly add a Liability Clause; “In no circumstances shall Consultant’s total liability for any direct damages under this Contract exceed the Fee paid to Consultant. Consultant shall not be liable to Client in tort (including negligence), breach of contract, breach of statutory duty or otherwise due to,</p>	Since, the subject invitation limited to request for submission of EoI, hence the clause is not applicable.

				under and/or arising out of or in connection with this Contract to the extent such loss or damage is consequential, indirect, special or punitive, whether or not Client had been advised of the likelihood of any such loss or damage".	
7	M/s. Ernst & Young LLP	3 (iii), Page 5	“The Firm should be registered under companies Act,1956 with annual average turnover of Rs.1.0 Crores during last four years	The Tenders published by the Central & State Government Authorities allow the Limited Liability Partnership (LLP) firms to participate in the consultancy bids. Hence, we request the Authority to allow LLP firms to participate in this EoI. Moreover, considering the criticality of the Assignment, it is important for the Authority to select the consultant from reputed experienced firm. Therefore, we also request the Authority to raise the requirement of minimum Average Turnover to at least 50 crores in the past four Financial Years	(i) Agreed. (ii) Annual average turnover of Rs.1.0 – As per Document.
8		3.1 vi),) Page 5	Audited financial statement for the last 4 years showing financial capability, of F.Y. 2018-19, 2019-20, 2020-21 and 2021-22	We would like to highlight that audit of our books of account for FY 2021-22 is presently in progress and may take some time for the finalization. Hence, in the absence of Audited financial statements for 2021-22, we request the Authority to consider the submission of Audited financial statements for the last 4 years i.e. FY 2017-18, FY 2018-19, FY 2019-20 and FY 2020-21.	Refer Corrigendum No -1
9	M/s. Urban Mass Transit Company Limited	3.1 Expression of Interest should be supported with following documents Page No. 5	v. Detailed Strategic proposal to meet the objective along with presentation	We understand that we need to submit the brief methodology of the assignment along with presentation. Kindly confirm	Yes.

10		3.1 Expression of Interest should be supported with following documents Page No. 5	vi. Audited financial statement for the last 4 years showing financial capability of F.Y. 2018-19, 2019-20, 2020-21 and 2021-22	The audited financial statement of F.Y. 2021-22 has not been finalized till date and it is under Auditor's final review and approval. Hence, we request you to kindly consider the last 4 years financial capability of F.Y. 2017-18, 2018-19, 2019-20, 2020-21. Kindly confirm	Refer Corrigendum No -1
11		ENVELOPE – I: containing Proposal Page No. 7	5.2 Instructions and Guidelines for submission of Application Form Page No. 7	We understand that we need to submit Detailed Strategic proposal to meet the objective along with presentation in this Envelope Kindly confirm	Yes.
12	M/s. SYSTRA MVA CONSULTING (INDIA) PRIVATE LIMITED	Clause 3. Eligibility Criteria, Page No. 5.	i. The Firm should be registered firm having either single status or Joint venture.	We understand that Foreign Firm registered and established under project office/ branch office in India through company act 1956 would be allowed to bid for this project. Also, the Consultant understands that if a wholly owned subsidiary of a foreign firm is registered in India and has office in India then that Foreign Firm would be allowed to bid for this project. Kindly confirm	Agreed.
13		Clause 3. Eligibility Criteria, Page No. 5.	ii. The Firm should have at least five years' experience in carrying out Urban Transit system planning along with marketing of services which includes City Bus services related studies in National or International Scenarios.	We understand that the clause mentioned has a typo error as the requirement given in this clause below: ii. The Firm should have at least five years in last five years' experience in carrying out Urban Transit system planning along with marketing of services which includes City Bus services related studies in National or International Scenarios. Please confirm. You would also agree that Engineering/ Planning consultants generally do not have marketing scope in Urban planning projects, and it is generally done by specialized consultants.	As per Document.

				Kindly relax the requirement marketing of services which includes City Bus Services related studies and accept the experience of Urban Transit system planning which generally includes marketing of services. Please confirm.	
14	Clause Eligibility Criteria, Page No. 5.	3.	iii. The Firm should be registered under companies Act,1956 with annual average turnover of Rs. 1.0 Crores during last four years	We understand that Foreign Firm registered and established under project office/ branch office in India through company act 1956 would be allowed. Please confirm.	Yes.
15			General	We request client to allow consultants who are wholly owned subsidiary registered in India, to use the credential of their parent company for fulfilling the Eligibility Criteria Please confirm.	Yes.
16	Clause 3.1. Expression of Interest should be supported with following documents, Page No. 5.		vi. Audited financial statement for the last 4 years showing financial capability, of F.Y. 2018-19, 2019-20, 2020-21 and 2021-22.	As the Audited financial statement/Balance sheet for the year 2021-2022 is not ready yet. We request the client to consider the data for the last 4 years showing financial capability, of F.Y. 2017-2018, 2018-19, 2019-20 and 2020-21. Please confirm.	Refer Corrigendum No -1
17	Annexure-II, Financial Status, Page No. 10.		Financial Years: 1. 2018-2019 2. 2019-2020 3. 2020-2021 4. 2021- 2022	As the Audited financial statement/Balance sheet for the year 2021-2022 is not ready yet. We request the client to consider the data for the last 4 years showing financial capability in below: Financial Years: 1. 2017-2018 2. 2018-2019 3. 2019-2020 4. 2020-2021 Please confirm.	Refer Corrigendum No -1

18		4. COVERING LETTER COMPRISING THE BID, Page No. 6.	We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant].	We understand that the clause mentioned has a typo error as the requirement given in this clause below: We are submitting our Proposal in association EoI in consortium with: [Insert a list with full name and address of each associated Consultant]. Please confirm.	Refer Corrigendum No -1
19		Clause 3.1. Page No. 5.	The application form along with the accompanying documents should be submitted in a closed and sealed envelope duly super scribed for “Enhancement of Chennai Metro Rail Phase I Network Ridership” on or before 10/08/2022 by 17:00hrs addressed to: The Chief General Manager, (Planning & Business Development). Admin Building, CMRL Depot, Poonamallee High Road, Koyambedu, Chennai – 600107. Phone: 044 – 2379 2000	Submission of original hardcopy may be relaxed, and we may be allowed to submit scanned copy by email.	Not accepted.
20			Detailed Strategic proposal to meet the objective along with presentation	Do we need to submit presentation along with EOI documents or separate presentation would be organized by client for consultants to showcase their understanding of objectives? Please Clarify	Copy of Detailed Technical Presentation should be submitted along with EoI document.

Chief General Manager (P&BD)
Chennai Metro Rail Limited