

Pre-bid Queries Tender No: CMRL/OPN/RC/ticket Media/TEN-03/2017 for Contactless Smart Cards

S.No.	Name of the Bidder	Clause No. / Page No.	Original clause	Query raised / suggestion	CMRL Remarks
1	ID – Smartcards Mr.Anil Agarwal (anil@id-smartcards.com)	Point No.2.2 ii Page 7	All tenderers (including those who possess NSIC, SSIC, etc. certificate holders) should submit EMD along with the bid documents. Any bid document submitted without the EMD in the approved form will be summarily rejected. No interest is payable for the EMD amount	The Goal is promoting MSE's and as an MSE registered with NSIC we request you to consider our request for exemption of payment against of Tender Fee and EMD	No change in Tender condition
		NA	NA	If is suggested that CMRL requests for a support letter from the chip supplier to enable CMRL to get manufacturers and not traders	No change in Tender condition
		Section V Point 3 Page 18	WORK EXPERIENCE:- During last 5 years ending last day of month previous to the one in which applications are invited, the bidder should have any one of the following experiences:- a. The bidders should have successfully completed three similar works costing not less than the amount equal to 40% of estimated cost, i.e. Rs. 4.32 Crores(Rupees four Crores thirty	CMRL may kindly consider quantity as a criteria and consider that the bidder should have manufactured and supplied at least 1 Million contactless smart cards during the last 5 years and should have an annual capacity to manufacture at least 50 Lakhs cards per year. This would meet work experience criteria instead of value based criteria.	No change in Tender condition

			<p>two lakhs only). OR</p> <p>b. Two similar completed works costing not less than the amount equal to 50% of estimated cost, i.e. Rs.5.40 (Rupees five Crore forty lakhs Only). OR</p> <p>c. One similar completed works costing not less than the amount equal to 80% of estimated cost, i.e. Rs.8.64 Crores (Rupees eight crores sixty four lakhs only).</p>		
		Section VI Point c Page 19	<p>During warranty period, supplier is responsible to replace the physically ok but not readable cards. The verification shall be done at CMRL premise in presence of supplier. The card will be considered physically damaged if:</p> <p>(i) Card is in bent condition. (to check the same place the card on flat surface and see that all the four corners are not touching the surface).</p>	<p>We feel that the penalty indicated is extremely on the higher side and should be capped to the cost of the card</p>	<p>In addition to replacement of defective card, a penalty will also be imposed on the supplier for each case. The penalty will be equal to 2 times the cost of the card.</p>

			<p>(ii) Smartcard has visible cut mark or corner is cut.</p> <p>(iii) Smartcard surface is badly worn out and engraved ID is not visible.</p> <p>In addition to replacement of defective card, a penalty will also be imposed on the supplier for each case. The penalty will be equal to 3 times the cost of the card.</p>		
2	<p>Mr. Jagdish Rohit (jagdish.rohit@watchdata.com.sg)</p>	<p>Page No. 13 Sr. No.5</p> <p>Page Nos.19</p>	<p><u>SCHEDULE OF REQUIREMENT:-</u></p> <p>a. Approximate requirement for card Shall be 20 lakhs ± 30%.</p> <p><u>SCOPE OF WORK:</u></p> <p>a. The card will be contactless smart card compliant to type –A Mifare Desfire (4 Kbytes) & Type C as mentioned in detailed technical specifications (Annexure – A).</p>	<p>Kindly Confirm the volume break up from 20 Lakhs CSC for :</p> <p>1. Mifare Desfire 4KB - Volume? 2. Type-C -Volume?</p>	<p>No Change in Tender condition</p> <p>a.The card will be contactless smart card compliant to type –A Mifare Desfire (4 Kbytes) or Type C as mentioned in detailed technical specifications (Annexure –A).</p>

		Page No. 13 Sr. No.5	<p><u>SCHEDULE OF REQUIREMENT:-</u></p> <p>a. Approximate requirement for card shall be 20 lakhs ± 30%.</p> <p>b. Rate contract shall be valid for one year and same may be extended further one year on mutual agreement.</p> <p><u>Delivery Schedule:</u></p> <p>(a) 2 lakhs CSC within 30 days from the date of receipt of Purchase Order.</p> <p>(b) The balance quantity shall be ordered in phased manner / in batches by CMRL with 30 days notice period for supply.</p> <p>(c) Art work for each batch will be approved by CMRL. Sample shall be shared with CMRL for acceptance before supply of card.</p> <p>(d) Delivery to be made at supplier cost to same address mentioned for submission of bid.</p>	<p>a. Whether all the 2 Million cards will be procured within one year?</p> <p>b. Please also advise the Minimum Quantity that will be required to be delivered per batch.</p>	<p>a. The procurement will be 20 lakhs ± 30% within one year.</p> <p>b. The balance quantity shall be ordered in phased manner / in batches of minimum 2 Lakhs cards by CMRL with 30 days notice period for supply.</p>
--	--	----------------------------	--	--	---

			<p>ii. Return of defective stock: Defective cards identified while initializing or within warranty period should be replaced by the bidder.</p>		
		<p>Page No. 14 Sr. No. III</p>	<p>iii) Warranty: (i) Warranty is for a period of 3 years or 100,000 times of writing whichever is earlier</p>	<p>Request to kindly revise this clause as follows: “Warranty is for a period of 1 year or 100,000 times of writing whichever is earlier against any manufacturing defect”</p>	<p>No Change in Tender condition</p>
		<p>Page No. 18 Sr. No.1</p>	<p>Bidder should have at-least five years’ experience in design, manufacture and supply of contactless smart card</p>	<p>Request to kindly revise as following. “Bidder should have at-least five years’ experience in design, Manufacture and supply of Smart card.</p>	<p>No Change in Tender condition</p>
		<p>Page No. 18</p>	<p>Note:- i. A performance statement as mentioned in Annexure-C, giving a list of major supplies executed in India in last 5 years of the items offered by him, giving details of the Purchaser’s name and address, order no. and the date and the quantity supplied and whether the supply was made within the delivery schedule; purchase order of past</p>	<p>Request to kindly revise this point as follows: (In order to provide an opportunity for Global MNC to participate kindly consider Global experience in addition to Local Experience) “A performance statement as mentioned in Annexure-</p>	<p>Global experience can be accepted and other tender conditions remain the same.</p>

			performance to be enclosed. If purchase order/ letter of award is not enclosed bid would be rejected.	C. Giving a list of major supplies executed in last 5 years of the items offered by him, giving details of the Purchaser's name and address, order no. and the date and the quantity supplied and whether the supply was made within the delivery schedule; purchase order of past performance to be enclosed. If purchase order/ letter of award is not enclosed bid would be rejected."																												
		Page No. 5	Sr. No. 1: The tender is for Rate Contract for Supply of Contactless Smart Card with/ without Advertisement for CMRL for the year 2017.	Kindly Clarify: Whether Bidder can submit the BID without provision for Advertisement?	No Change in Tender condition																											
		Page No. 23	Annexure – B Financial Offer- Contactless Smartcard: <table border="1" data-bbox="674 1096 1144 1312"> <thead> <tr> <th colspan="6"><u>Financial Offer - Contactless Smart Card</u></th> </tr> <tr> <th>Sr. No.</th> <th>Description</th> <th>Qty. in Nos. (A)</th> <th>Unit rate inclusive of all taxes (B)</th> <th>Advertisement rate (C)</th> <th>Unit rate with advertisement (inclusive of all taxes (Rs.)) D=(B - C)</th> <th>Total Cost including taxes (in Rs.) = Qty. x rate E= (A x D)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Contactless smart card - as per the specification mentioned in Annexure - A</td> <td>20 lakhs</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>2</td> <td colspan="5" style="text-align: center;">Total amount including all taxes in words</td> <td></td> </tr> </tbody> </table>	<u>Financial Offer - Contactless Smart Card</u>						Sr. No.	Description	Qty. in Nos. (A)	Unit rate inclusive of all taxes (B)	Advertisement rate (C)	Unit rate with advertisement (inclusive of all taxes (Rs.)) D=(B - C)	Total Cost including taxes (in Rs.) = Qty. x rate E= (A x D)	1	Contactless smart card - as per the specification mentioned in Annexure - A	20 lakhs					2	Total amount including all taxes in words						Kindly clarify: A. Can the Bidder Bid/ Quote only for Type-A Mifare Desfire 4KB Card? B. In case Bidder Does not want to advertise or partner for Advertisement then can we mention '0' in the column meant for	No Change in Tender condition
<u>Financial Offer - Contactless Smart Card</u>																																
Sr. No.	Description	Qty. in Nos. (A)	Unit rate inclusive of all taxes (B)	Advertisement rate (C)	Unit rate with advertisement (inclusive of all taxes (Rs.)) D=(B - C)	Total Cost including taxes (in Rs.) = Qty. x rate E= (A x D)																										
1	Contactless smart card - as per the specification mentioned in Annexure - A	20 lakhs																														
2	Total amount including all taxes in words																															

				'Advertisement Rate' and subsequent columns.	
		Page No.19	Section IV Scope of Work: The card will be contactless smart card compliant to type –A MifareDesfire (4 Kbytes) & Type C as mentioned in detailed technical specifications (Annexure –A).	Kindly Confirm Whether the Bidder can quote and supply only for Type- A Mifare Desfire (4Kbytes) ?	The card will be contactless smart card compliant to type –A Mifare Desfire (4 Kbytes) or Type C as mentioned in detailed technical specifications (Annexure –A).
3	AyushBatra Executive Director Colorplast Systems PvtLtd,Noid a, Uttar Pradesh.	Section V	Bidder should have at-least five years of experience in design, manufacture and supply of contactless smart cards	We propose to allow submitting other documentary evidences apart from satisfactory performance certificate/ Invoice copies and FAT reports.	No Change in Tender condition
				1. Requirement of Arsenal Certificate is not mentioned in the tender document which is the foremost requirement by all the Metro's and Railway currently using the similar product. This ensures the conformance of the contactless smart cards as per the international standards.	No Change in Tender condition

				2.For longer life of cards, the 100% PET-G made cards are the one preferred currently by all the metro's in operation. You are requested to please consider replacing the material from PVC to PET-G	No Change in Tender condition
				3.Indigenous In-house capability to manufacture Inlay and supply cards to ensure quality and consistency in the product along with support.	No Change in Tender condition
				4. The supplier should be Indian manufacturer and should be into existence for at-least 10 years.	No Change in Tender condition
				5.The company should have an average turn over of Rs.25 crore in last three financial years which ensures for stability.	No Change in Tender condition