

Tender for Rate Contract For "Supply of Contactless Smart Card"

Tender No: CMRL/OPN/RC/Ticket media/TEN-02/2017 floated on 3.7.2017 at CMRL website

List of Pre-bid queries & CMRL reply

Sr No	Bidder	Clause No	Criteria	Query	CMRL Reply
1	Watchdata, Bangalore	Page No. 18 Sr. No.1	Bidder should have at-least seven years' experience in design, manufacture and supply of contactless smart card Documents to be Submitted: Purchase order & Satisfactory performance Certificate as per Annexure -C from previous customer	Request to kindly consider: Watchdata Group Global Experience in Supply of Contactless Smart card. This will enable fair chance and opportunity to MNC's.	Global experience in the name of the bidder shall also be considered for calculation of bidder experience.
2		Page No. 18 Sr. 3	Work Experience: - During the last 7 years ending last day of month previous to the in which applications are invited, the bidder should have any one of the following experiences: - a. The Bidder should have successfully completed three similar works costing not less than the amount equal to 40% of estimated cost, i.e. Rs. 4.32 (Four crore thirty-Two Lakhs only). OR b. Two Similar Completed works costing not Less than the amount equal to 50% of estimated cost, i.e. Rs. 5.40 Crore (Rupees five Crores and forty Lakhs OR c. One similar completed works costing not less than the amount equal to 80% of estimated cost i.e. Rs. 8.64 crores (Rupees eight Crores sixty-four lakhs) Documents to be Submitted: Purchase order & Satisfactory performance certificate: The details to be mentioned in certificate are: 1. Name of the organization to whom supplied 2. Contact name & mobile number 3. Scope undertaken 4. Total Quantity Supplied, ISO standards for the cards etc.		
3		Page No. 18	Note:- i. A performance statement as mentioned in Annexure-C, giving a list of major supplies executed in India in last 7 years of the items offered by him, giving details of the Purchaser's name and address, order no. and the date and the quantity supplied and whether the supply was made within the delivery schedule; purchase order of past performance to be enclosed. If purchase order/ letter of award is not enclosed bid would be rejected.	Request to kindly revise this point as follows: In order to consider Global experience in addition to Local Experience "A performance statement as mentioned in Annexure-C, giving a list of major supplies executed in last 7 years of the items offered by him, giving details of the Purchaser's name and address, order no. and the date and the quantity supplied and whether the supply was made within the delivery schedule; purchase order of past performance to be enclosed. If purchase order/ letter of award is not enclosed bid would be rejected."	Global experience in the name of the bidder shall also be considered for calculation of bidder experience. This shall be included in Addendum.

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4		Page No. 13	Delivery: within 20 days from the date of receipt of purchase order.	Request to kindly revise this clause to: Since this would also depend upon the time CMRL would confirm the artwork. i. Delivery: within 3-4 weeks from the date of receipt of purchase order confirmation of Artwork.	Delivery shall be within 30 days from the date of confirmation of Art work. This shall be included in Addendum.																											
5		Page No. 13	Schedule of Requirements: a. Approximate requirement for card shall be 20 lakhs +_ 30%	Kindly clarify: a. Whether all the 2 Million cards will be procured within one year. b. Please also advise the Minimum Quantity that will be required to be delivered per batch.	(a) 20 lakhs cards \pm 30% shall be procured within one year. (b) Per batch minimum 50,000 cards.																											
6		Page no. 14.	ii. Warranty: Warranty is for a period of 3 years or 100,000 times of writing whichever is earlier.	Request to kindly revise this clause as follows: "Warranty is for a period of 1 year against any manufacturing defect"	No change in tender condition																											
7		Page No. 5	Sr. No. 1: The tender is for Rate Contract for Supply of Contactless Smart Card with/ without Advertisement for CMRL for the year 2017.	Kindly Clarify: whether we can submit our BID without provision for Advertisement.	No change in tender condition																											
8		Page No. 21	Operating Temperature -10 °C to + 60 °C	For PVC cards the maximum operating temperature is +50 °C, request you to kindly modify the same to industrial standards which is +50 °C	No change in tender condition																											
9		Page No. 23	Annexure – B Financial Offer- Contactless Smartcard: <table border="1" data-bbox="667 1008 1133 1197"> <thead> <tr> <th colspan="6">Financial Offer - Contactless Smart Card</th> </tr> <tr> <th>Sr. No.</th> <th>Description</th> <th>Qty. in Nos. (A)</th> <th>Unit rate inclusive of all taxes (B)</th> <th>Advertisement rate (C)</th> <th>Unit rate with advertisement (inclusive of all taxes - Rs.) D=(B + C)</th> <th>Total Cost including taxes (in Rs.) - Qty. x rate E= (A x D)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Contactless smart card - as per the specification mentioned in Annexure - A</td> <td>20 lakhs</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>2</td> <td colspan="5">Total amount including all taxes in words</td> <td></td> </tr> </tbody> </table>	Financial Offer - Contactless Smart Card						Sr. No.	Description	Qty. in Nos. (A)	Unit rate inclusive of all taxes (B)	Advertisement rate (C)	Unit rate with advertisement (inclusive of all taxes - Rs.) D=(B + C)	Total Cost including taxes (in Rs.) - Qty. x rate E= (A x D)	1	Contactless smart card - as per the specification mentioned in Annexure - A	20 lakhs					2	Total amount including all taxes in words						Kindly clarify: Incase Watchdata Does not want to advertise or partner for Advertisement then can we mention '0' in the column meant for 'Advertisement Rate' and subsequent columns.	No change in tender condition
Financial Offer - Contactless Smart Card																																
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1	Contactless smart card - as per the specification mentioned in Annexure - A	20 lakhs																														
2	Total amount including all taxes in words																															
10		18 (item 4)	Similar work: Similar work is "Design, Manufacture and Supply of chip based Contactless Smart Card".	Could CMRL add Dual Interface Cards along with Chip Based Cards? Design, Manufacture and Supply of Chip Based Contactless/Dual Interface Cards. Dual interface cards are much superior to Contactless smart card. It would be really helpful if CMRL could consider this criteria into consideration for this tender.	If Dual interface cards are contactless (Mifare Desfire cards) shall be considered.																											
11		18 (Item3)	Work Experience: During last 7 years ending last day of month previous to the one in which applications are invited, the bidder should have any one of the following experiences.	Could CMRL reduce years of experience from 7 years to 6 years of experience? Contact less cards/Dual Interface cards which came into banks and public use very recently. It would be really helpful if CMRL could consider this criteria into consideration for this tender.	Years of experience shall be reduced to 5 years . This shall be included in Addendum.																											
12		13	The service provider shall not assign, transfer, pledge or subcontract the design, manufacture & supply of Contactless smart card.	What is the timeline for the entire project completion ?	One year																											

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	Manipal Technologies Ltd., Nugambakkam		Approximate requirement for card shall be 20 lakhs + 30%. Approximate requirement for card shall be 20 lakhs + 30%. Rate contract shall be valid for one year and same may be extended further one year on mutual agreement. a) 2 lakhs CSC within 20 days from the date of receipt of Purchase Order. (b) The balance quantity shall be ordered in phased manner / in batches by CMRL with 20 days notice period for supply. (c) Art work for each batch will be approved by CMRL. Sample shall be shared with CMRL for acceptance before supply of card. (d) Delivery to be made at supplier cost to same address mentioned for submission of bid.	After awarding the tender to the successful bidder what will be the time frame to release the PO? (Requesting department to provide atleast 6 weeks time for delivery of first 2 lac cards after PO)	Delivery shall be within 30 days from the date of confirmation of Art work to successful bidder. This shall be included in Addendum.	
				After dispatch of first batch of 2 lakh cards. What will be the timelines for delivery of balance 18 lac cards? (request department to provide number of batches that needs to be dispatched with quantity of cards in each batch)	Phased manner and within one year from the date of issue of P.O	
				Our understanding is that after dispatch of first batch of 2 lakh cards, balance quantity of 18 lac cards also need to be dispatched in the batch of 2 lac each with 20 days notice period for supply. Please confirm	Phased manner and within one year from the date of issue of P.O	
				Request department to clarify if the artwork be same for the entire card volume of 20 lac or will artwork change for each batch?	Decision of Art work to be printed for each batch of supply will be at the description of CMRL.	
				Request department to confirm if delivery of cards (i.e. entire 20 lacs) to the single location. Please confirm	Yes.	
13			14	(ii) An initial batch of 200 cards shall be given for acceptance test / operational test. Manufacturing of balance quantity will be started only after acceptance by CMRL.	Request department to clarify the timeline for submission of cards for acceptance test after PO.	Sample cards / initial batch shall be submitted within 10 days from the date of receipt of P.O
14			17	Successful bidder shall submit the sample at free of cost on receipt of LOA	Request department to clarify the timeline for submission of sample from the date of LOA	Sample cards / initial batch shall be submitted within 10 days from the date of receipt of P.O
15			21	Chip for CSC is as follows	Our understanding Only base card printing with serial number & supply is our scope of work. Chip personalization is not our scope of work. Please confirm.	Chip personalization is not supplier scope. Card to be supplied with Art work and printed serial number .
16			21	CSC General Specification	Will CMRL provide the 10 Digit serial number for engraving on the back side of the card?	Yes.
17			22	Advertisement space shall be 4cm x 8cm on the reverse side of the card as mentioned above.	Whether we need to print Advertisement matter on the back side of the card? If yes, whether it will be Fixed for entire 200K cards or variable?	The choice of printing advertisement is supplier choice.
18		22	Soft copy containing engraved and unique IDs of cards shall be securely delivered with the batch as per the format prescribed by CMRL	Request CMRL to share sample soft copy format containing engraved and unique IDs of cards.	Format will be shared along with LOA /P.O	
19				Also let us know the mode of transfer of soft copy to the department.	Will be notified in LOA.	
20		23	The advertisement to be displayed shall be selected by the supplier. However the advertisement should not be barred by law / Govt. / Statutory authorities	Our understanding is that Dept is only provide the advertisement matter to the selected bidder with required format. and same will be printed on the card. Please confirm.	No.	
21		Page 3	Notice Inviting Tender CMRL invites sealed tender under single Bid System, from reputed National Competitive Bidders for Rate contract for "Supply of Contactless Smart Card".	We request you to kindly include International bidders to participate in the Tendre for a fair competition.	International company registered in India under company's ACT 2013 are eligible to participate.	

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22	Nippon signals	Page 7 2.2 ii Section II	Procedure for Tender Submission & Evaluation: All tenderers (including those who possess NSIC, SSIC , etc. certificate holders) should submit EMD along with the bid documents. Any bid document submitted without the EMD in the approved form will be summarily rejected. No interest is payable for the EMD amount.	Kindly clarify our understanding if abbreviation of 'SSIC' is Shipyard Safety Instruction Course (General Trade).	SSIC is " Small Scale Industries Corporation "
23		Page 7 2.1 b	Procedure for Tender Submission & Evaluation: Mode of payment: -The payment for the cost of bid document can be made through a crossed demand draft/pay order issued by a scheduled bank of INDIA, payable to "Chennai Metro Rail Limited" at Chennai	We request you to kindly allow Telegraph Transfer as a "Mode of Payment"including Demand Draft / Pay order, enabling International bidders to make the payment.	No change in tender condition
24		Page 7 2.2 I Section II	Procedure for Tender Submission & Evaluation: BID SECURITY (EMD - EARNEST MONEY DEPOSIT): i. The EMD shall be made payable without any condition to the CMRL. A demand draft or banker's cheque in favour of "Chennai Metro Rail Limited" issued by a scheduled Public Sector Bank payable at Chennai should be submitted along with the bid as bid security, for the amount of Rs10,80,000/- (Rupees- Ten Lakhs eighty Thousand Only).	We request you to kindly include the Bank Gurantee for Bid Security as it is acceptable mode of deposit in India.	Bank gurantee shall also be accepted towards bid security. This shall be included in Addendum.
25		Page 9 2.5 e-e Section II	Procedure for Tender Submission & Evaluation: It contains a copy of the receipt for payment towards the cost of this Document . It is accompanied by requisite Tender cost and EMD amount in the form of Bank Demand Draft drawn on any Public Sector Bank / by Bank Guarantee from any Public Sector Bank.		
26		Page 10 2.5 k Section II	Procedure for Tender Submission & Evaluation: The prices should be quoted in Indian Rupees with delivery of item at CMRL failing which the bid would be rejected. The rates quoted by the bidder shall be fixed for the duration of the contract and shall not be subject to adjustment on any account	We request you to include USD, JPY & INR for "Currency for quotation"as it provides oppurtunity for international bidders	No change in tender condition
27		Page 13 Section III/	General Terms and conditions (1): The service provider shall not assign, transfer, pledge or subcontract the design, manufacture & supply of Contactless smart card.	We request you to change this clause as below for an equal oppurtunity to subcontractors:: "The service provider shall not assign, transfer, pledge or subcontract the design of Contactless smart card."	No change in tender condition
28		Page 13 Section III/ 5. (a)	General Terms and conditions: 2 lakhs CSC within 20 days from the date of receipt of Purchase Order.	We request you to change the delivery schedule as more practicable schedule which is as follows, "Within 60 Days from the date of receipt of PO or within 60 days from Art work approval by CMRL, whicever comes later."	Delivery shall be within 30 days from the date of confirmationof Art work to successful bidder.
29		Page 13 Section III/ 5. (b)	General Terms and conditions: The balance quantity shall be ordered in phased manner / in batches by CMRL with 20 days notice period for supply.	We request you to change 20 days to 60 days.(more practical)	The balance quantity shall be ordered in phased manner / in batches by CMRL within 30 days notice period for supply. This shall be included in Addendum.
30		Page 18 Section III/ 1 .	Special Terms and conditions of the contract: Bidder should have at-least seven years experience in design, manufacture and supply of contactless smart card	We request you to include JV/Consortium clause for this bidding.	The bidder (Individual or Jointly) must be proven manufacturer and supply of contactless smart card.

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31		Page 18 Section III/ 3	<p>Special Terms and conditions of the contract: Work Experience:- During last 7 years ending last day of month previous to the one in which applications are invited, the bidder should have any one of the following experiences:-</p> <p>a. The bidders should have successfully completed three similar works costing not less than the amount equal to 40% of estimated cost, i.e. Rs. 4.32 Crore (Rupees four Crore thirty two lakhs only). OR</p> <p>b. Two similar completed works costing not less than the amount equal to 50% of estimated cost, i.e. Rs.5.40 (Rupees five crore forty lakhs Only). OR</p> <p>c. One similar completed works costing not less than the amount equal to 80% of estimated cost, i.e. Rs.8.64 Crores (Rupees eight crore sixty four lakhs only).</p>		The clause for JV/ Consortium shall be included in Addendum.
32		Page 18 Section III/ 4	<p>Special Terms and conditions of the contract: Similar work: Similar work is "Design, Manufacture and Supply of chip based Contactless Smart Card".</p>		
33		Page 19 Section VI	<p>Scope of work for Supply of Contactless Smart Card: (c) In addition to replacement of defective card, a penalty will also be imposed on the supplier for each case. The penalty will be equal to 3 times the cost of the card.</p>	<p>We Kindly request CMRL to delete "In addition to replacement of defective card, a penalty will also be imposed on the supplier for each case. The penalty will be equal to 3 times the cost of the card." Or, please add terms an conditions such as "If the defective cards exceed 15% of the delivered quantity then a penalty will also be imposed on the supplier for each case. The penalty will be equal to 3 times the cost of the card."</p>	No change in tender condition
34		Page 23 Annexure-B	<p>Financial offer-Contactless smart Card Note 2:The advertisement to be displayed shall be selected by the supplier. However the advertisement should not be barred by law / Govt. / Statutory authorities.</p>	<p>Kindly clarify the meaning of this Note. Does it mean that the contractor can choose Sponser companies and get income from advertisement?</p>	Yes.