

Response to queries - "EOI for implementation of Wi Fi services"

EOI no. S&T/01/2016 dated 11-11-2016

S.No	Query raised	Remarks/Responses
1	Will CMRL invest in CAPEX investment for wireless and related hardware?	No, How ever available resources may be permitted for use based on terms and conditions.
2	Do you have plan to offer free internet for public / Commuters ?	Yes, Optimum plans may be suggested by EOI participants
3	Are you planning to support make in India initiatives on hardware brands ?	Yes
4	Since solution is come under public Wi-Fi concepts of TRAI , ISP license is mandatory for hotspot operator . Will you be able to put this as primary clause for tender.	Noted
5	Agreement period for service ?	Suggestions are welcome from participants
6	Framework of Solution. (Technology used, BOQ for Typical station, Advantages, Requirements, Network Security) : AWNL shall share all the technical details for end to end services. It is clear for us.	Noted
7	Roles and responsibilities and Scope. (SLA, Clearances and approvals) : Does the CMRL decided the scope & responsibilities or AWNL has to define our roles and responsibilities? Hope it will be difficult to define the roles and responsibilities without discussing the CMRL's requirements. Please clarify.	Suggestions are welcome from participants
8	Business Model. (including tentative costs, sources of revenue, revenue sharing) : Does CMRL is investing the implementation cost? Or CMRL is looking for some investor who can invest and get the revenue-sharing with the stipulated timeline through advertisement or passenger usage, etc.,? Or CMRL is looking for PPP (Public-Private partnership) model? Please clarify.	CMRL is looking for participants who can build and propose revenue sharing model. Other options can also be explored
9	Support Required from CMRL. (Use of existing Infrastructure, Licenses procurement) : Hope CMRL would support providing all the support in using the existing infrastructure.	CMRL will support with available and spare infrastructure based on availability as per terms and conditions.
10	Implementation timeline and Phasing. (Duration of project) : We require more clarity here. For defining the timeline, should we consider ONLY certain stations or few trains as phase-I ? or the entire CMRL trains & stations from KOYAMBEDU to MEENAMBAKKAM? Please clarify.	CMRL would like to go-live in phases. The priority will be for the already operational stages.
11	Also there is a term in EOI "Interested and eligible Agencies for providing a comprehensive solution towards implementation of Wi-Fi services " : AWNL is having enough qualification and interest. May you please clarify the eligibility to participate in this BID? Should this be discussed during the pre-bid conference ? Please clarify.	EOI inputs from willing agencies are invited.
12	EOI application in sealed envelope Submission : Do CMRL recommend any specific format? Should we purchase any defined templates? Or AWNL can submit it in our own letter head? Please clarify.	Participants can use their own formats

13	Till What time /Duration/ and File Size the internet access should be given as a free service?	Suggestions are welcome from participants
14	How the billing for the commuters are going to happen	Suggestions are welcome from participants
15	How many maximum concurrent users are expected on each train with 4/6 coaches on each	4 coach Train can accommodate around 1300 passengers. The number of concurrent users may be decided based on this.
16	2x2:2 or 4x4:4 - Cost effective solutions or technically highest qualified.	Suggestions are welcome on this.